

REPRESENTATION AGREEMENT

This agreement recognizes that the brands, Elite Euro Talent and Blusoar, of JBS Global, LLC (hereafter referred to as The Consultant) have been accepted as educational consultants to represent Greensboro College (hereafter referred to as School) to potential students according to the following terms:

1. School agrees to pay The Consultant fifteen percent (15%) of the actual amount paid by the student to the school for the first academic year and for any subsequent year that the student attends the school. Payment should be made each semester the student attends the school.

However, if the actual amount paid by the student to the school is \$25,000 or above, the School agrees to pay The Consultant twenty percent (20%) for the first academic year and for any subsequent year that the student attends the school.

- 2. Commission will be paid to The Consultant within 10 business days upon receipt of tuition being paid in full from the student. The commission will be paid in full by May 31 of the academic year regardless of if there is any outstanding money due by the student to the school. This is to encourage the School to minimize length of payment plans and to assume some risks if they want to extend any payment plan out past May for any reason.
- 3. The Consultant agrees to recommend School to interested parents and children where School appears to best meet the needs to the student in question.
- 4. The Consultant has no obligation to refer students exclusively to School. Likewise, School has no obligation to work exclusively with The Consultant.
- 5. School has no obligation to accept or enroll any student not approved by School's Admission Committee.
- 6. The Consultant and all The Consultant's employees as well as School, shall maintain confidentiality in relation to information about students obtained through or as a result of business dealings between the two parties, including the terms of this agreement.
- 7. Under the general guidance of the Vice President for Enrollment and the Admission Office of School, The Consultant will endeavor to promote the courses and services of School completely and honestly.
- 8. The Consultant and its recruiting partners will advise students on the average costs of studying at School, including tuition, room, board, additional fees, insurance and travel expenses.

- 9. School will endeavor to respond quickly to any queries, problems, or difficulties raised by The Consultant.
- 10. The Consultant has permission to use any School electronic or print images in connection with promotional services outlined above, subject to approval of final copy by School as proposed by The Consultant.
- 11. This agreement will commence when signed by both parties. Either party may terminate the agreement in writing with 45 days notice.
- 12. If either party terminates the agreement, School is responsible for any accrued fees for any existing or accepted students to School. These fees should be paid in full to The Consultant according to paragraph 1 in this agreement.
- 13. School will not make separate referral arrangements with any sub-agents The Consultant may have.

Limitation of Liability / Indemnification: School acknowledges and agrees that Elite Euro Talent and Blusoar are not responsible for any injury to the school, it's students, its teachers, the student recruited, or related parties resulting from the screening, recruitment, acceptance, or related activities associated with the student candidate or as otherwise described under this agreement. Elite Euro Talent and Blusoar are primarily a facilitator making connections and promoting effective communications between the student and School whereby School is responsible for carrying out its standard admissions process and student oversight duties. Accordingly, School agrees to hold harmless, indemnify, and defend Elite Euro Talent and Blusoar, its officers, employees, affiliates, and agents, against any claims or suits as related to the recruitment process.

By Greenshoto College Signature:
Date: 03/17/2023
By Elite Euro Talent/Blusoar (JBS Global, LLC): Signature:
Date: