

GEORGE SCHOOL

Agreement between **George School** ("School") and **XXX** (Representative) for the purposes of defining the terms of student placement at George School.

The goal of this agreement is to facilitate the enrollment of qualified students in George School (the School) from Representative's territory (defined as....). Enrollment in the School is agreed to occur when a family signs an enrollment contract with the School and pays the full tuition due.

A. The Representative agrees to:

1. Represent the School for the purpose of enrolling students in the School.
2. Represent the School in a professional manner.
3. Verify and guarantee accurate application materials including English proficiency testing, transcripts, and teacher recommendations.
 - The School may use additional tests to determine placement. Should the School's test results be significantly different from what was in the student's application, the School is not obliged to pay any commission to Representative.
4. Communicate the School's mission, identity, and policies accurately to all potential students and families.
5. Promptly inform the School of all prospective families and supply the School with the necessary contact information for each. The connection to a prospect must be identified prior to the application being submitted and must be corroborated by the family.
6. Maintain communication with the School and in particular provide information on students, including their arrival dates and times, and other such information as may be required by the School from time to time. The Representative's obligation to maintain communications shall continue throughout the student's stay at George School in order to facilitate contact between the School and the parents or guardians.
7. Maintain contact with the School via telephone, e-mail, or other agreed upon means of communication with reasonable frequency to discuss activity within the territory.
8. Provide the School 30-days notice should the Representative intend to terminate this agreement.

9. Promptly return all materials and samples provided by the School to the Representative if either party terminates this agreement.
10. Recognize and convey to applicants that Representative recommends suitable candidates to the School but does not make nor can guarantee admissions decisions.
11. Maintain an understanding of the admission requirements of the School.
12. Provide an invoice for payment based on this agreement.
13. Refer to itself as a 'representative' of the School solely for the purpose of student recruitment. The Representative shall not present itself as an employee, representative, agent, branch, department, partner or affiliate of the School, for any other purposes whatsoever.

B. George School agrees to:

1. Pay the following commissions (in U.S. Dollars) to the Representative:
 - (i) 10 percent of the tuition for all full-year, full tuition enrollments directly referred to the School by the Representative based on the enrollment contract for each enrolled student.
 - (ii) 5 percent of the net tuition for all partial-year or financially-aided enrollments directly referred to the School by the Representative based on the enrollment contract for each enrolled student.
 - (iii) 5 percent of the net tuition for any student that re-enrolls for a second or subsequent school year.

Net tuition is defined as gross tuition minus any tuition reduction of any type offered to the family by the School, including both need-based and merit-based scholarships or financial aid. Net tuition does not include any mandatory or optional fees.

Students are deemed to be directly referred by the Representative if the family's name and contact information are provided to the School by the Representative in advance of the family contacting the School or if the family presents the Representative's business card or mentions the Representative's recruitment effort upon the family's initial contact with the School.

No other commission, compensation, or expense reimbursement is stated or implied.

2. Pay the Representative no later than 45 days after the family completes the enrollment process, matriculates at the School, and pays the full tuition obligation.
3. It is expressly agreed that commissions shall not be payable in the event that the student applicant withdraws his/her application or enrollment before matriculation, or, for any reason, in the sole discretion of the School, the application or enrollment is denied. Further, commission shall not be

payable if the School grants a full refund of tuition and fees to an applicant based on the denial of an educational visa, or for any other reason in the sole discretion of the School.

4. Provide the Representative with reasonable quantities of business cards, brochures, or catalogs required for recruitment purposes.
5. Provide the Representative a 30-days notice should the School intend to terminate this agreement.

C. Additional

1. This Agreement is not exclusive and shall not in any way prevent the School from engaging any other Representative (in xx territory/country), nor is the School precluded from acting as its own agent or engaging any other person, organization or company of its choosing. Representative shall not be entitled to any commission for students who enroll through the efforts of any person or entity not affiliated with Representative.
2. Parties hereto will be released from their obligation under this Agreement in the event of national emergency, war, prohibitive government regulation, or any other cause beyond the control of the parties hereto that renders the performance of this Agreement impossible.
3. Either party may terminate this agreement upon giving 30 days written notice to the other party.

This constitutes the entire agreement.

Signed this 22 day of November, 2022.

SCHOOL NAME: **GEORGE SCHOOL (NEWTOWN, PA)**

Signature _____

Name Michael Toohey
Title: Chief Financial Officer

REPRESENTATIVE: JBS Global LLC (Bluscar & Elite Euro Talent)

Signature _____
Jason Beradretti

Name: Jason Beradretti
Title: Director