



## INTERNATIONAL AGENT AGREEMENT

The Stony Brook School, located in Stony Brook, New York in the United States agrees that the company or agency listed below shall act as a representative of The Stony Brook School (hereafter called The School) in the promotion of their International Program and in the recruitment of bona fide students for the full academic term year.

JBS Global, LLC

*For the brands:*

Elite Euro Talent & Bluspar

(Full Company Name or Agent Name)

*Mailing Address:*

8 The Green, Suite R, Dover, DE 19901

42 Silhouette, Irvine, CA 92603

(Address, City, State or Province, Country, Postal Code)

### RESPONSIBILITIES OF THE STONY BROOK SCHOOL

- Provide authorization to the Agent to promote The School's International Program and to recruit applicants for such program, for review and approval of The School.
- Pay to the agent a commission of 10% of the tuition for the first full school year.
- Pay to the agent a commission of 5% of the tuition for all subsequent school years if the student is invited back and is enrolled for those subsequent school years.
- All commissions are to be paid to the Agent after The School receives the enrolled student's full tuition payment for the school year.
- Provide to the Agent materials and documents necessary for responsible recruitment, including The School guidelines for applicants and applicable school policies.
- Notify the agent of any material changes to the International Student Program.

### RESPONSIBILITIES OF THE AGENT

- Promote the advantages and services of The School to students in their home country.
- Provide service and counseling to any and all students applying to The School.
- Screen applicants according to The School guidelines.
- Provide all necessary paperwork and documentation to The School.
- Help any and all applicants with government regulations.
- Aid in communication with the student's parents when necessary.
- Work with The School to provide translation of relevant materials.
- Ensure no misrepresentation of The School; the school does not wish to enroll students who do not have an accurate picture of the programs we offer.
- Not to alter or change official school documents or policy.
- Ensure that the student client or agent pays tuition directly to The School.
- Provide after-enrollment service in the event of student problems.
- Cover expenses incurred in promotion and recruitment.
- Agree that The School is under no obligation to accept a student who applies.

No refund of tuition or fees will be given if a student withdraws from the program. No refund of tuition or fee will be given if a student is dismissed from The Stony Brook School. The School will retain control of student acceptance and tuition fees at all times.

**Agent commissions are to be paid the following way:**

Agents will send an invoice for their commission to:

Luke Heywood  
The Stony Brook School  
Attn: Admissions Office  
1 Chapman Parkway  
Stony Brook, NY 11790 USA

luke.heywood@sbs.org

- The invoice must include the payee, address, and payment terms as outlined below.
- Payments to foreign agents will be done by check or wire payment in United States dollars.

The School and the Agent agree to execute promptly, when prepared, any documents required to complete student recruitment and transactions.

It is understood and agreed that there are no other representations, warranties, guarantees, promises, or agreements other than those contained in this agreement.

In the event that the conditions of this agreement have not been fulfilled or performed, this agreement shall be deemed null and void. This agreement shall constitute a binding contract upon the parties hereto.

*Governing Law:* This Agreement and the rights and obligations of the parties shall be governed by and construed in accordance with the laws of the State of New York.

This agreement is valid for a period of one (1) year from the date of the full execution of this contract and can only be terminated upon 60 days written notice by either party.

Jason Benadretti

AGENT NAME PRINTED

J Benadretti

AGENT SIGNATURE

09/24/22

DATE (month/day/year)

+1-949-294-9444

AGENT PHONE

info@eliteurotalent.com

AGENT EMAIL

**Polly Berol**

Chief Financial Officer polly.berol@sbs.org

Polly Berol

SIGNATURE

9-26-22 (For the 2022-23 year)

DATE (month/day/year)